

Keeping In Touch

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Estate Planning and Planned Giving Newsletter



Gary J. Wolsky
President/CEO

Greetings,

In this issue you'll read two very important and well connected concepts:

First—the unequalled efficiency represented by our foundation. This is not an accident! The Village has always been very intentional about NOT being like other agencies/foundations. Those of us who choose to donate—and that's most of us—clearly want to get the biggest bang for our buck. Our foundation is unequalled in this regard. We know of no foundation that even comes close to The Village in converting a donated dollar to good and positive impact for kids and families.

Second—The wonderful and lifelong dedication to “leaving the woodpile a little higher than we found it,” is exemplified by Dr. George and Arline Schubert's commitment to their community in so many ways. We're particularly proud of their commitment to carry on The Village's work in response to our influence in the life of George's mother many decades ago. It's worth noting that their gift honored the work and dedication of Village staff who are no longer with us—and the legacy left by George and Arline will benefit people in future generations whom none of us will ever know.

Gary Wolsky,
President/CEO

The Village Family Service Center

The Children's Village Family Service Foundation

The Right Choice

The Children's Village Family Service Foundation, a sister corporation to The Village Family Service Center, was created in 1962 to receive endowment gifts to the agency—with the earnings used each year for programming expenses of The Village.

The Children's Village Family Service Foundation is the right choice for individuals and corporations wanting to make an estate plan because of its low overhead costs.

The Children's Village Family Service Foundation operates with overhead costs under 1%. The only costs to run the foundation are .75%.

This differs greatly from similar local and regional foundations that have an average 2.34% overhead according to a survey by the North Dakota Data Center of the top 60 foundations in North Dakota.

At the Children's Village Family Service Foundation, your dollars are used for what you intend—to improve the lives of children and families right here where you live, work and raise your children and grandchildren. Your legacy is in good hands with the Children's Village Family Service Foundation.

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The Village Family Service Center

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Our Mission

To improve the quality of life through services designed to strengthen individuals, families and organizations.

The Children's Village Family Service Foundation

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Annual Report

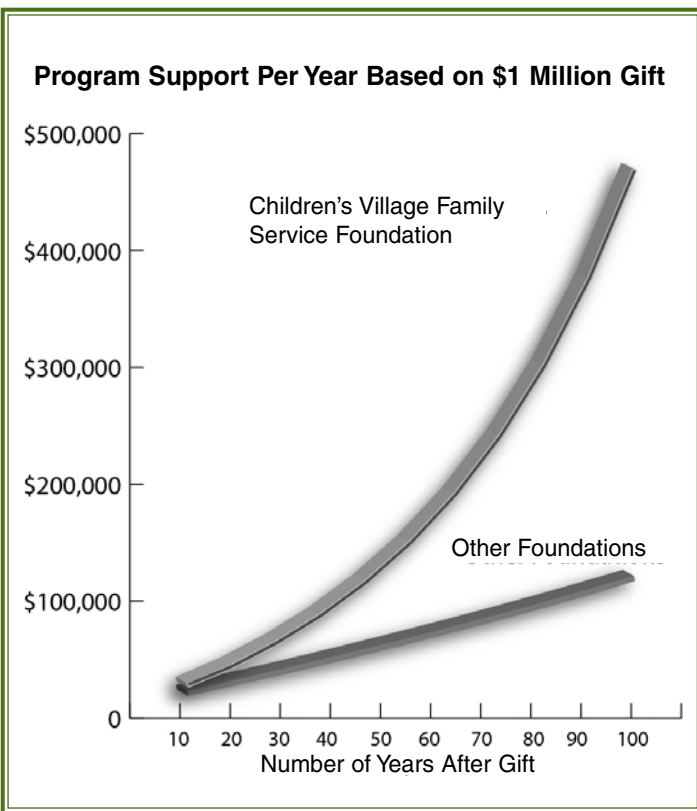
The 2009 Annual Report of The Village Family Service Center is now available online at

www.TheVillageFamily.org

Check out The Village on Facebook (search for The Village Family Service Center) for updates on The Village programs, and changes in rules and regulations regarding estate planning.

If you gave a \$1 million gift to the Children's Village Family Service Foundation, in 100 years, the amount distributed to The Village Family Service Center for annual program expenses would grow to nearly \$500,000 per year—without touching the principle! In contrast, an average North Dakota foundation would distribute only \$100,000 per year to programs.

Cumulatively, over 100 years, \$1 million invested in the Children's Village Family Service Foundation would result in \$18 million to support programs, compared to \$7 million to programs from an investment in another North Dakota foundation. Thousands of lives would be changed.



*The above graph is based on an 8% return for both foundations. The operating costs used to create this graph is 2.34% for "Other Foundations," based on a study by the North Dakota Data Center of the top 60 foundations in North Dakota; and .75% for "Children's Village Family Service Foundation," based on actual operating costs in 2009.

Tax Credit for North Dakota Businesses

The North Dakota Legislature passed landmark charitable legislation in 2007 that provides businesses an income tax credit for gifts to qualified charitable endowments, like the Children's Village Family Service Foundation. Briefly, here are the details:

- The amount of the credit is 40% of the value of the gift, with an annual cap of \$10,000.
- Any unused portion of the credit can be carried forward for three years.
- Virtually all businesses qualify, including corporations, partnerships, S corporations or LLCs. Where applicable, the credit is passed through to the individual partners, shareholders or members.

A business making a \$25,000 donation gets a North Dakota income tax credit—a direct reduction in its tax bill—of \$10,000. In addition, the business will receive a \$25,000 charitable tax deduction on its federal tax bill. ♡



George and Arline Schubert

Inspiration to Many

Dr. George and Arline Schubert are now celebrating 53 years together; and in those years they have inspired many with their dedication to continuous learning, civic mindedness, and personal and professional achievements.

George has been awarded numerous awards and citations including UND Lifetime Achievement Award, UND Athletic Hall of Fame, Bush Leadership Fellow, and many more that recognize his extensive contributions. Arline Schubert is well known as the former Assistant Attorney General for the State of North Dakota while she worked as Attorney for the University of North Dakota. Both George and Arline have published numerous books and articles. Sports have been a major career focus for the Schuberts over the years and both have spoken at National Baseball Symposiums because of their expertise in the field.

Beyond their extensive career achievement, civic-minded leadership is ongoing for George and Arline. George's community service includes service on the Board of Directors of Grand Forks YMCA, the Salvation Army, Agassiz Enterprise, Prairie Rose State Games, The Village Family Service Center, the Military Affairs Committee and State Committee for Employer Support of the National Guard and Reserve. Arline spent many years serving the Grand Forks Public School Board as well as other organizations which promote healthy and safe environments. She has been active in Quota Club, PEO and was in the Hospital Auxiliary and Governor's Community Health Advisory Board in Wisconsin.

George and Arline are proud to share that they have made provisions in their will to leave a legacy

behind. "Family is first; of course," George said. "Second would be charities that are integrity-based and respect a donor's wishes, like the University of North Dakota and The Village."

"The Village came to my mother's rescue and protected her." George shared the heart-wrenching story of how his mother and her two sisters were removed from their home due to incest—his mother lived in the North Dakota Children's Home, which over the years became The Village Family Service Center. "The Village gave my mom a solid foundation, making sure she went to school and graduated in 1935." He softly added, "Giving to The Village honors my mom by supporting programs that will continue to

help kids and families in need far into the future."

George is a new board member of The Village and serves on the program committee. "I am impressed with the staff at the Village. Everyone I have met is so extremely helpful; they treat you as a friend. It seems that there is an overall integration of helpfulness and honesty that permeates the entire organization."

When asked what he would like to share with those considering a charitable gift, George said, "If you can find an organization that can use your donation wisely, you wouldn't believe what it can do; how it can make a long lasting impact and help life on earth. If you can give, think of the benefit of leaving a legacy that helps others for generations." 🌱

No Throw-Away Kids at Nokomis



William and Victoria.

At four years old, William has been kicked out of five child care centers. After he was kicked out of the fifth child care center, William said, "I'm just stupid and no one wants me."

When William's parents took him to doctors and psychiatrists to have him tested for various types of childhood disorders, they were always told the same thing—William was fine and his only "problem" was lots of energy. His mother, Victoria, agrees that he has extra amounts of energy. "William is always moving, and when he tries to stand still he almost vibrates."

"William was a lot of work," Victoria, said, "and if a child is a little too much work the daycare kicks them out. It wasn't even that he was being violent, more just disruptive behavior during class. Like he'd start singing during class. No child should be considered a throw-away child, and that's how he was being treated."

Nokomis Child Care Center was the final option for the Gellings. If Nokomis didn't work, they were pre-

pared to hire a nanny, which would have put a financial strain on the family, and, Victoria worried, would not have prepared William for the kindergarten environment.

Fortunately, Nokomis is a perfect fit for William. The first thing the Nokomis staff identified was that because of all the changes William had been through, he would be resistant until he had learned to understand and be comfortable with his environment. So, for the first two weeks he played Legos. The staff interacted with him on his terms until he became comfortable in his new environment. As he became comfortable, they started to draw him into the group activities. William is now a fully integrated part of the daycare where he is loved and accepted and successful.

Victoria said William is learning amazing things at Nokomis. "They focus on the educational needs of children, but do so in a way that is creative and fun and keeps the kids interested. And he loves it at Nokomis. It used to be driving him to school, he was upset and didn't talk. We'd pick him up after school and he didn't want to talk. He was unhappy because he was being told over and over all day long how he wasn't doing things right. Now driving him to and from school, he is a chatterbox. You can tell he likes where he is going and he is a much happier little boy."

Jane Greminger, director of Nokomis Child Care Centers, said the teachers at Nokomis take the time to ensure that all children grow, regardless of their needs. "Recognizing and finding the appropriate boundaries that work for each particular child is truly important at Nokomis, and allows us to accept and celebrate their differences. Our teachers strive to utilize appropriate tools to facilitate a proper balance in their classroom so that every child is provided with affection, secure and trusting relationships, new experiences, recognition, and respect as unique, whole persons." 🌱

Overview of Common Charitable Planned Gifts

Bequests: The most common planned gift, whereby the donor controls the use of the asset until death. One may designate a named asset, a certain sum of money or a percentage of the residual remaining after specific bequests have been made.

Beneficiary Designation: Once again, the gift is revocable until death, as the donor retains lifetime control of the asset. The most common items earmarked (in whole or in part) for charities through a beneficiary form include brokerage accounts, retirement funds and life insurance policies.

Outright Gifts of Appreciated Assets (held for over one year): Many generous donors make major gifts during their lifetime of stock, real estate or other assets. If sold, the resultant gain would have triggered capital gain taxation. By gifting appreciated property, the donor avoids capital gain taxation and usually qualifies for an income tax deduction for the full value of the gifted item.

Charitable Gift Annuity: The donor (and/or other designated beneficiary(s)) receives a fixed income for one or two lives. The charity pays an annual income return which is partially tax exempt for a period of years. Charitable Gift Annuities are structured to pay out the highest income rates to older donors.

Charitable Remainder Trust: Typically, the donor makes a transfer to a trust and receives a lifetime income from the trust, or income for a designated term. One or more charities receive the remaining principal at the end of the duration of the trust.

Charitable Lead Trust: This form of trust is also funded by the donor during life and pays income to one or more charities. The trust principal passes back to the donor, or to named heirs, at the end of the duration of the trust.

Please Consider The Village in Your Will

A charitable bequest favoring The Village Family Service Center (or the Children's Village Family Service Foundation) might be written somewhat as follows:

*"I hereby bequeath and devise \$ _____ (or ____% out of my residual estate) to
The Village Family Service Center (or the Children's Village Family Service Foundation), Fargo, ND.*

NonProfit
U.S. Postage Paid
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