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VILLAGE BUSINESS INSTITUTE TRAINER





- Employee Assistance Programs (EAP)
- Critical Incident Stress Management (CISM)
- Career Transitions
- Custom Training Solutions
- Coaching Services

- Health and Productivity Services
- Human Resource Consultation
- Organizational Development
- Employee Surveys
- Workplace Mediation

# Objectives:

- Reflect on shifts within leadership culture
- Learn ways to enhance collaboration and mutuality between leaders and staff
- Identify techniques to specific, fulfilling feedback





# How have people in the workplace changed?





# Leadership In a Post-Pandemic World

#### ► Work With The "Individual As A Whole"

- \* Work is just one part of their life experience
- \* Design holistic policies, structures & systems that are fluid & contextual

#### The Leader As A Sociologist

- \* Lessons from the "great resignation"
  - Survey of 30,000 Microsoft employees:
    - 41% were considering quitting
    - 54% among younger workers
- \* Need to develop structures that are reflective, democratic, agile & versatile

#### Psychological Safety, Well-Being & Motivation

- \* Create safe space for employees to speak freely & bring their whole selves to work
- \* Work harder to share thinking & ask questions



# Leadership In a Post-Pandemic World (cont.)

#### ► Equitable Experiences

- \* Leaders are responsible for making sure employees have equal access to opportunities at work
- \* True equity is about creating conditions that generate similar outcomes for diverse individuals

#### ► Insight Over Data

- \* Especially when it comes to valuing intangible assets
- \* For example, investments in mental health initiatives alone are not a measure of effective well-being systems. Need to measure extent to which initiatives are being used by individuals who need them.

when it comes to acquiring and retaining talent

People-oriented leadership focuses on interpersonal relationships within organizations, attempting to improve such relationships in order to increase productivity and create a positive work environment.

### **BENEFITS:**

- High job satisfaction
- Low turnover
- Ability to take risks
- Mutual respect



# The Psychology of Connected Leadership

"Leadership today is no longer just about setting expectations & directing others to meet them. We recognize that we need to understand our own & other people's natural tendencies, motivations & behavior, so we can create a culture that takes these into account & allows people to flourish."

#### A connected leader:

- \* Has high levels of self awareness
- \* Comes across as human
- \* Isn't afraid to be vulnerable

- \* Collaborates with the team
- \* Encourages honest dialogue
- \* Elevates people to their best



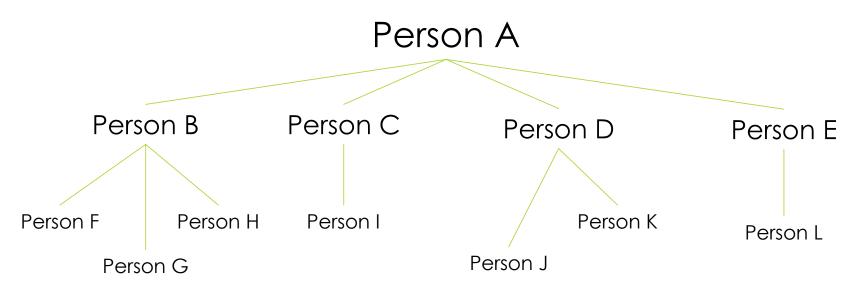
# Trust is...

...a confident belief in someone or something. It is the confident belief in an entity:

- ▶ to do what is right
- to deliver what is promised
- ▶ to be the same every time, whatever the circumstances

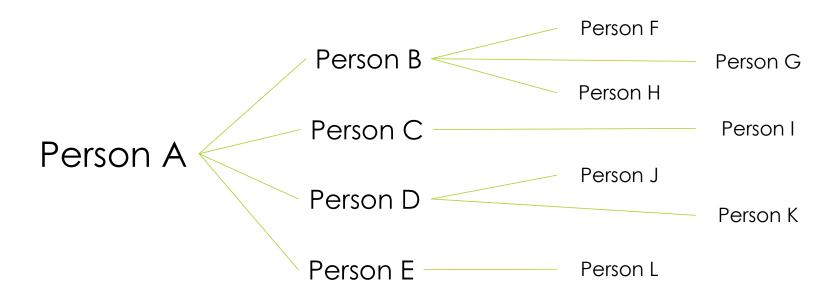






Mentality: "In Charge of..."





Mentality: "Responsible for..."



- Supervision
- Management
- Monitoring
- Directing
- CONTROL

- Guidance
- Support
- Mentorship
- Modeling
- COLLABORATION



## **Definitions**

- CONTROL To influence or direct people's behavior or the course of events
- COLLABORATION Working with someone to produce or create something

"It is literally true that you can succeed best and quickest by helping others to succeed." - Napoleon

"The achievements of an organization are the results of the combined effort of each individual" – Vince Lombardi



# Keys to Enabling "Better Bosses"

#### Understanding & Conviction

\* Foster an environment where it's ok to talk about the impact on leaders and the role they play in dealing with employee grief, stress & emotions

#### Role Modeling

\* Identify and remove biases/actions that undermine relationships between bosses & their teams

#### Confidence & Skill Building

\* Provide training and opportunities to behave differently, particularly around empathy, mindfulness & self-awareness

#### Reinforcement Mechanisms

\* Praise & promote servant-leader traits



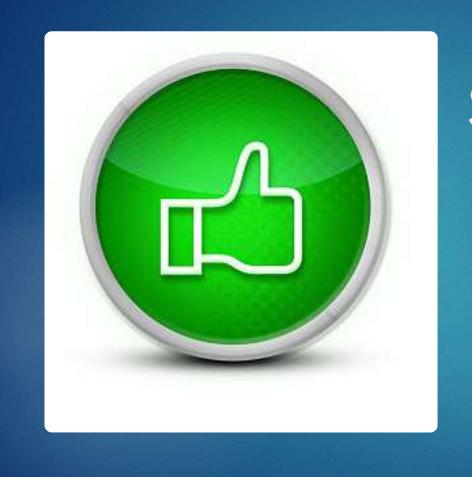


# **Employee Engagement:**

- 2/3 of employees whose managers focus on their strengths are engaged.
- When managers focus on their weaknesses, employee engagement drops to 31 percent.

"Research shows that focusing people on their shortcomings doesn't enable learning. It impairs it," Chandler said. "Our words have the power to inspire, to unlock potential, to lift us up instead of knocking us down.

If that doesn't get you on board with fixing feedback...
nothing will."



# Share about a staff member & why you value them



# Three Types of Feedback

## Appreciation

Acknowledging hard work and effort

## Coaching

Providing guidance to help workers learn and grow

#### Evaluation

Lets people know where they stand against goals & expectations

# The Secret Is What Happens In The Day-To-Day

- Build trust by authentic positive recognition frequently, as a part of the fabric of your daily interactions with team members.
- Create a culture of "next level" where it is normalized for both team members and managers to identify what can be "even better". (Note: All humans have room for growth)
- Model your own growth goal setting / ownership of "upgrades" in your skillset... out loud







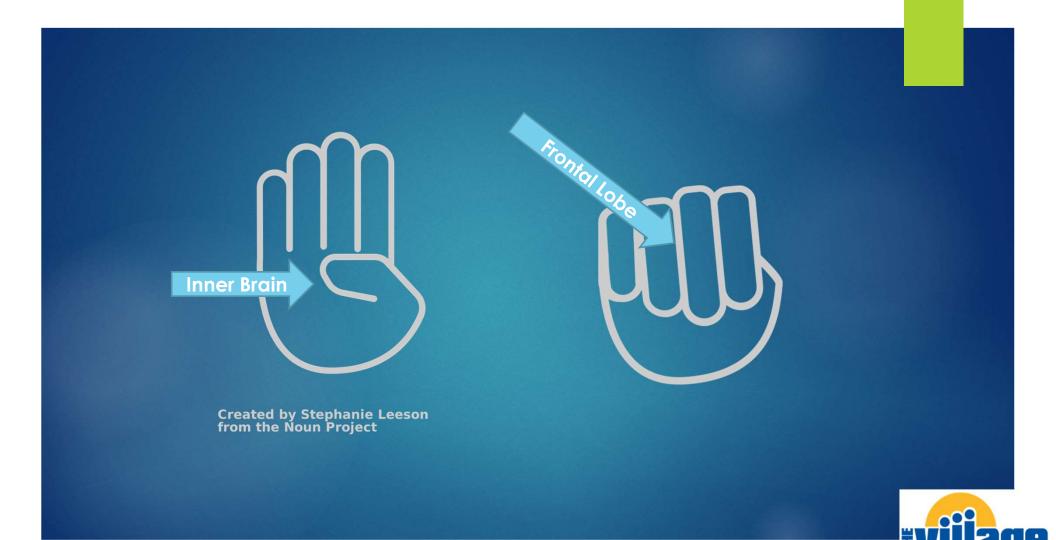
# When dealing with people, remember...



"YOU ARE NOT DEALING WITH CREATURES OF LOGIC, BUT CREATURES OF EMOTION."

DALE CARNEGIE





BUSINESS INSTITUTE EMPLOYEE ASSISTANCE PROGRAM

# Tips on Giving Challening Feedback

- Keep it private
- ▶ Be timely don't let the coming of it linger
- Focus on one point of improvement / correction
  - People can only absorb so much
- ▶ Talk about the situation, not the individual
- Don't "sandwich" praise-criticism-praise it's inauthentic
  - ► Give the feedback, create a plan, be optimistic with them





# Questions & Feedback



Thank you!

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